

**USHBC FINANCE COMMITTEE PROPOSED 2007 USHBC BUDGET REVISIONS**  
**03/02/07**

	<u>2007</u>
	<b>REVISED USHBC BUDGET</b>
<b>Expense</b>	
<b>500.00 · MARKET PROMOTION AND PUBLICITY</b>	
500.10 · CONSUMER/FOOD SERVICE P/R	550,000
500.20 · FOOD MANUFACTURER PUBLICITY	250,000
500.30 · USDA/MAP EXPORT PROGRAM (USHBC)	50,000
500.40 · USDA/MAP ALLOCATION (USDA \$)	128,930
500.50 · MAGAZINE ADVERTISING	123,000
500.60 · MARKET RESEARCH / STRATEGIC PLAN	15,000
500.65 · BERRY SEMINAR SPONSORSHIP	15,000
500.70 · RESERVE	300,000
<b>Total 500.00 · MARKET PROMOTION AND PUBLICITY</b>	<u>1,431,930</u>
<b>550.00 · RESEARCH</b>	
550.10 · USDA/HNRCA TUFTS 3 YEAR STUDY	26,000
550.11 · AGRI-FOOD CANADA STUDY	0
550.12 · MICHIGAN STATE UNIV. STUDY	0
550.13 · JOHN HOPKINS UNIV. (Cabo)	0
550.14 · PENN STATE UNIV. (Demirci)	0
550.15 · OKLAHOMA STATE UNIV. (Arjmandi)	0
550.16 · USDA/HNRCA Boston (Milbury)	0
550.17 · DALHOUSIE UNIVERSITY (Tremblay)	0
550.18 · LOUISIANA STATE UNIV. (Losso)	21,000
550.19 · LOYOLA UNIVERSITY (McGuire)	54,000
550.20 · RESEARCH RESERVE	300,000
550.30 · BLUEBERRY RESEARCH BANK	15,000
550.40 · RESEARCHER TRAVEL	5,000
550.50 · META ANALYSIS	0
550.60 · RESEARCH ADMINISTRATOR	24,000
550.70 · SPONSORSHIPS	2,500
<b>Total 550.00 · RESEARCH</b>	<u>447,500</u>
<b>600.00 · INDUSTRY RELATIONS</b>	
600.10 · INDUSTRY RELATIONS ACTIVITIES	25,000
600.20 · USHBC EVALUATION	0
600.25 · BLUEBERRY ACREAGE STUDY	16,000
600.26 · ASSOCIATION MEMBERSHIPS	4,500
600.30 · INDUSTRY RELATIONS RESERVE	2,500
<b>Total 600.00 · INDUSTRY RELATIONS</b>	<u>48,000</u>
<b>610.00 · FOOD SAFETY</b>	
610.10 · FOOD SAFETY RESERVE	50,000
<b>Total 610.00 · FOOD SAFETY</b>	<u>50,000</u>
<b>650.00 · USHBC PROGRAM FEES</b>	
650.10 · USDA IMPLEMENTATION REIMBURSEMENT	0

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	<u>2007</u>
	<b>REVISED USHBC BUDGET</b>
650.20 · USDA AMS ADMINISTRATION FEE	76,000
650.30 · US OFFICE GENERAL COUNSEL FEE	1,400
650.40 · US CUSTOMS FEE	0
650.45 · USHBC REFERENDUM	0
650.50 · NABC RESOURCES & SERVICE FEE	50,000
<b>Total 650.00 · USHBC PROGRAM FEES</b>	<u>127,400</u>
<b>700.00 · GENERAL EXPENSES</b>	
700.10 · CALYX NEWSLETTER	0
700.20 · PRESENTATIONS/SAMPLES	475
700.30 · OFFICE RENT	27,625
700.40 · OFFICE INSURANCE/TAXES	1,020
700.50 · SUBSCRIPTIONS	2,970
700.60 · PRINTING	12,150
700.70 · OFFICE SUPPLIES	5,525
700.80 · PHONE/FAX	5,865
700.90 · EQUIPMENT REPAIRS/MAINTENANCE	2,975
700.100 · EQUIPMENT RENTAL	4,675
700.110 · POSTAGE/SHIPMENT	14,025
700.120 · AUTO ALLOWANCE	5,850
700.130 · BANK CHARGES	306
700.140 · OFFICERS LIABILITY INSURANCE	3,000
700.145 · BONDING INSURANCE	750
700.150 · COMMODITY COALITION INITIATIVE	1,500
700.155 · NCAE MEMBERSHIP	0
700.160 · GENERAL EXPENSE RESERVE	850
<b>Total 700.00 · GENERAL EXPENSES</b>	<u>89,561</u>
<b>800.00 · ADMINISTRATION EXPENSES</b>	
800.10 · SALARIES, TAXES, INSURANCE, BENEFITS	221,703
800.110 · CALIFORNIA WORKER'S COMP	4,250
800.120 · BOOKKEEPING SERVICE	13,650
800.130 · LEGAL/AUDIT FEES	8,400
800.140 · DEPRECIATION	0
800.150 · ADMINISTRATIVE RESERVE	850
<b>Total 800.00 · ADMINISTRATION EXPENSES</b>	<u>248,853</u>
<b>850.00 · TRAVEL AND MEETING EXPENSES</b>	
850.10 · EXECUTIVE DIRECTOR TRAVEL	15,300
850.15 · ADMINISTRATIVE STAFF TRAVEL	4,000
850.20 · OFFICER/MEMBER TRAVEL	60,000
850.30 · MEETINGS	18,000
<b>Total 850.00 · TRAVEL AND MEETING EXPENSES</b>	<u>97,300</u>
<b>900.00 · UNCOMMITTED RESERVE</b>	<u>326,821</u>
<b>Total Budget</b>	<u>2,867,365</u>

**EXHIBIT #4**